

## consulting





### Hallelujah, by Leonard Cohen



- Bob Dylan: "How long did you take to write this song?"
- He wrote 50-70 verses for this song.
- Cohen included it in his album "Various Positions" in 1984.
- Cohen tried to get CBS Records to promote the album, but they declined.
- A small, independent record company then signed to promote the album.

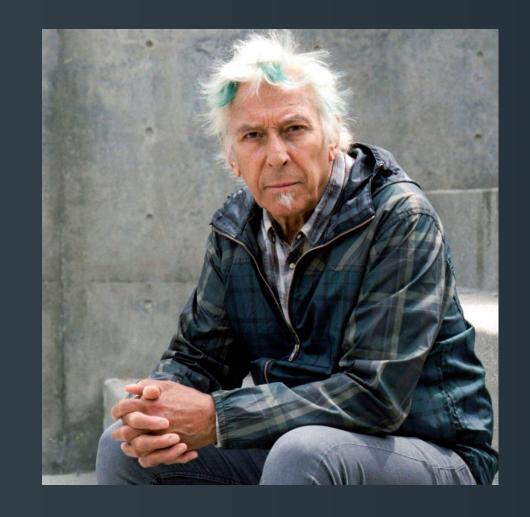
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- The original is much faster and sounds as if it is in a higher pitch.
- Cohen continues to change the lyrics.

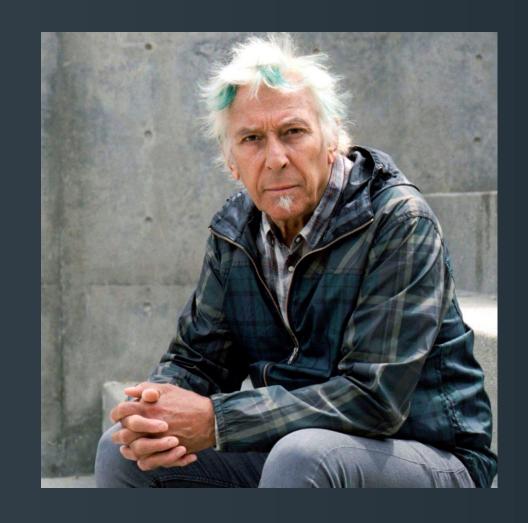




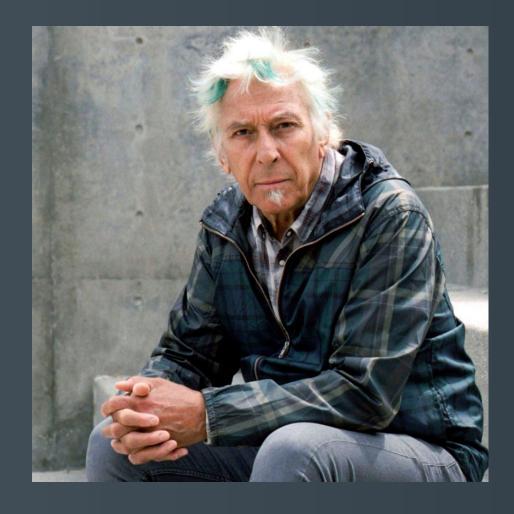
John Cale



Cohen faxes him 15 pages. Cale uses 5 selected versus and changes a few words.

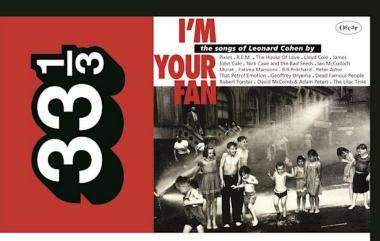


John Cale



1991

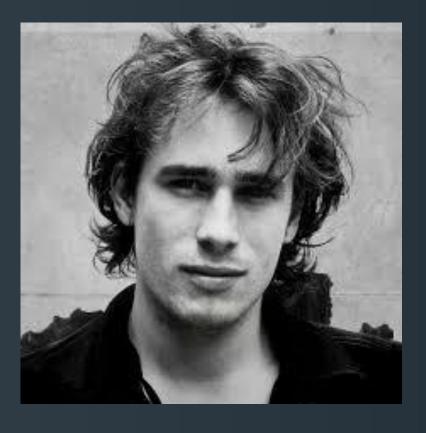
John Cale



I'M YOUR FAN: THE SONGS OF LEONARD COHEN by Ray Padgett

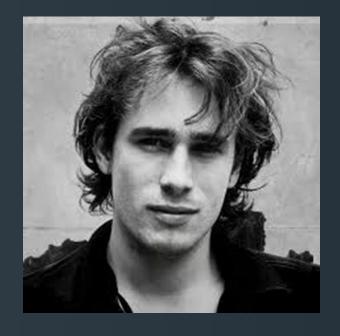


I'M YOUR FAN: THE SONGS OF LEONARD COHEN by Ray Padgett



Jeff Buckley

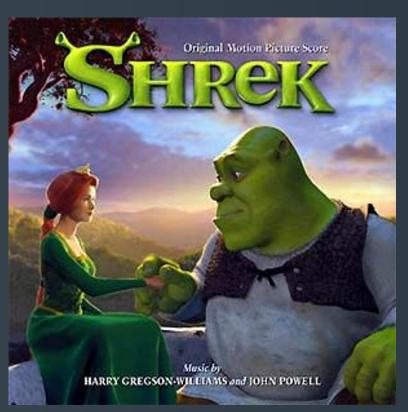
### Hallelujah, by Jeff Buckley



- He performs it in a small bar in a small village, where it happens to be heard by an executive from Columbia Records.
- Columbia signs Buckley, and he records Hallelujah for his album Grace. It was his first and only studio album (1994).
- It was a huge disappointment. It peaked at Nr 160 on the charts.
- This version became famous. Why? (1997)

### Hallelujah, by Rufus Wainwright







#### Blowin' in the wind, by Bob Dylan

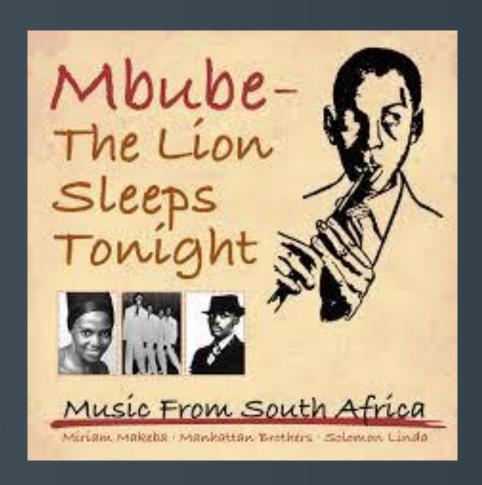


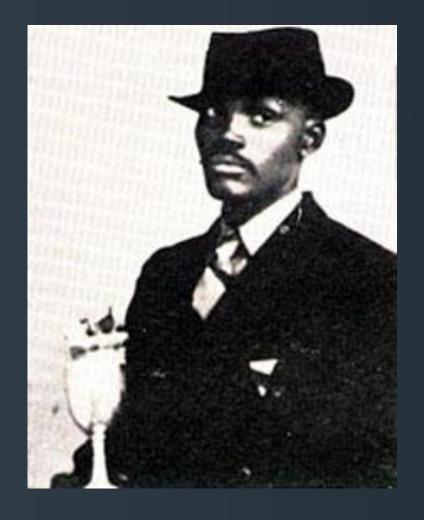


### •15 minutes



#### Solomon Linda





## 1948, and 1961 The lion sleeps tonight, by The Tokens





- 'Mbube' wasn't the most remarkable tune, but there was something terribly compelling about the underlying chant, a dense meshing of low male voices above which Solomon yodelled and howled for two exhilarating minutes, occasionally making it up as he went along.
- The third take was the great one, but it achieved immortality only in its dying seconds, when Solly took a deep breath, opened his mouth and improvised the melody..."

## David Galenson's Theory of creativity

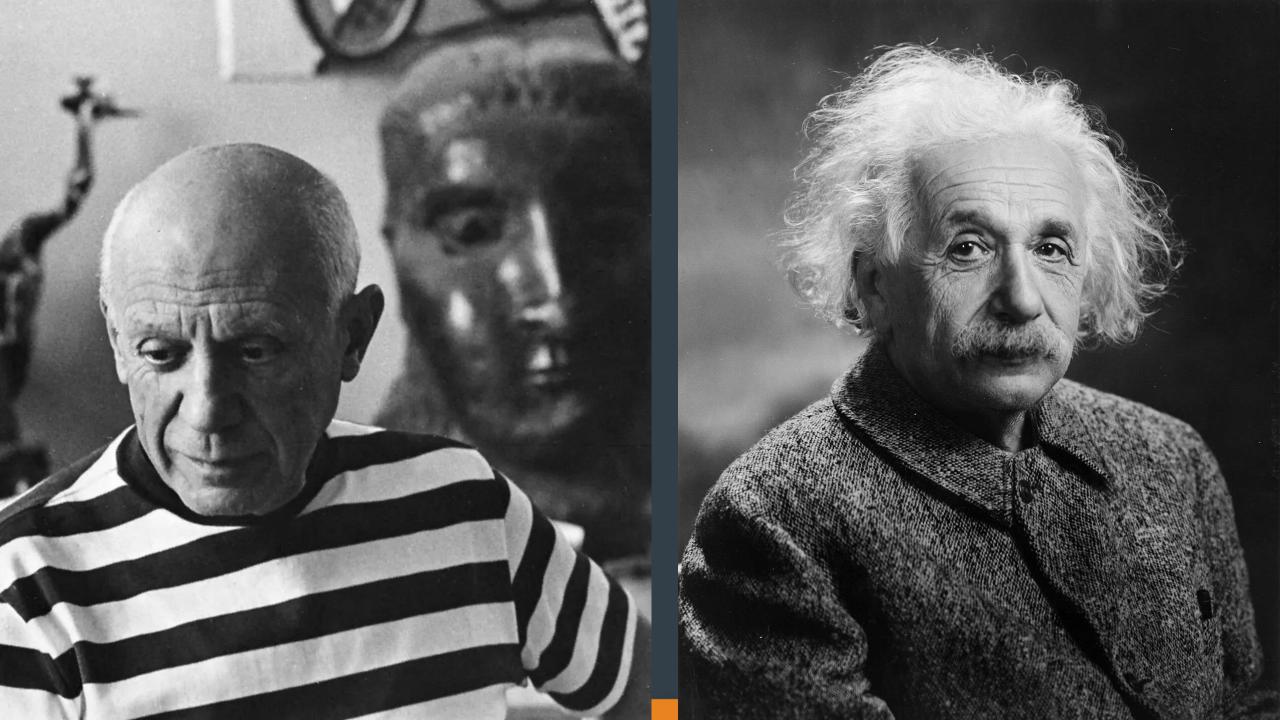


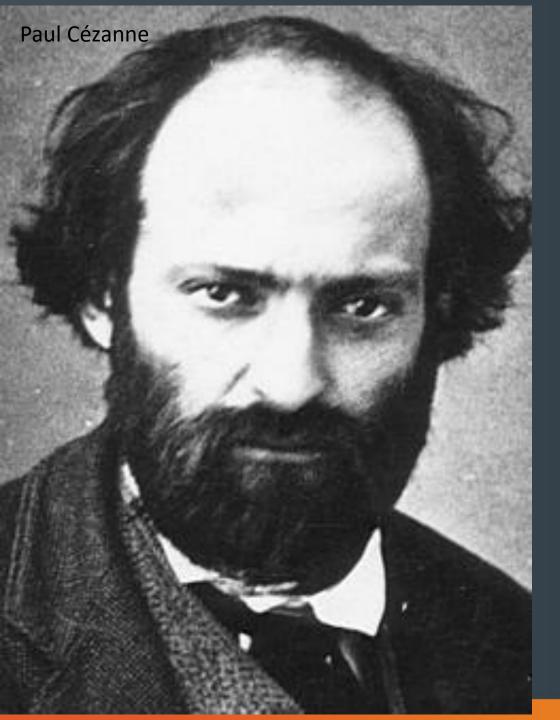
# Conceptual creative innovators

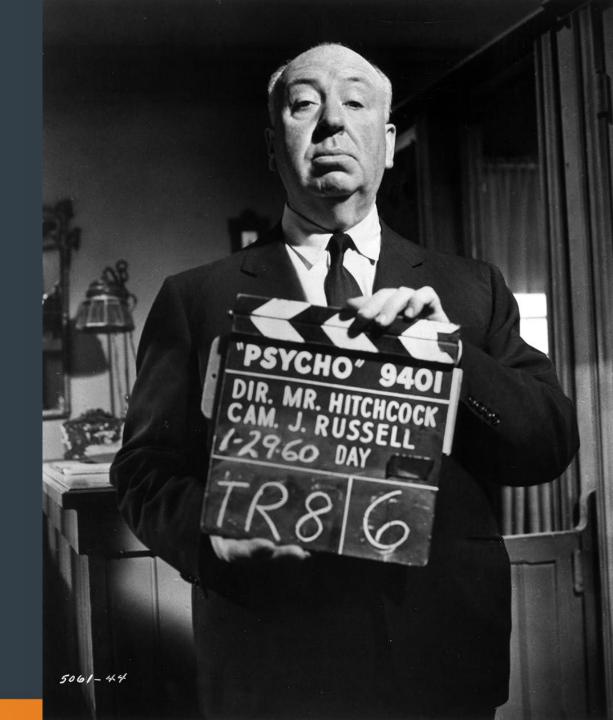
- Tend to achieve their most important contributions relatively early in life.
- Work from precise ideas or theories, seeking radical new solutions, which leads to sudden and dramatic breakthroughs.

# Experimental creative innovators

- Develop their creativity more gradually, peaking later in life because their work depends on years of observation, adjustment, and iteration.
- Their breakthroughs are the result of a long process of trial, refinement, and accumulated experience.





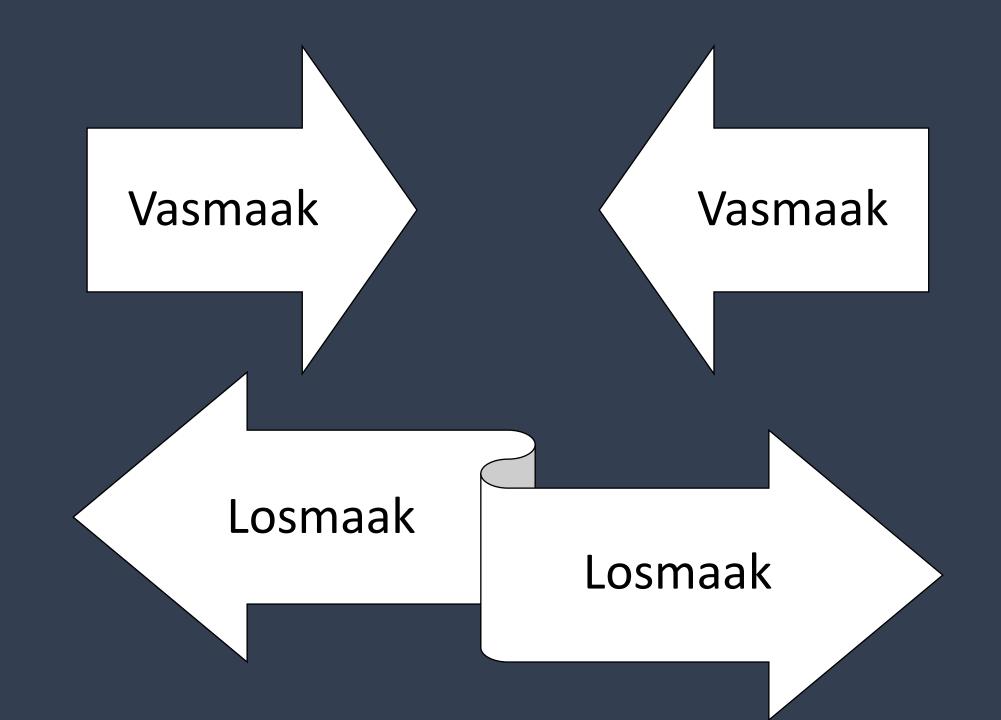


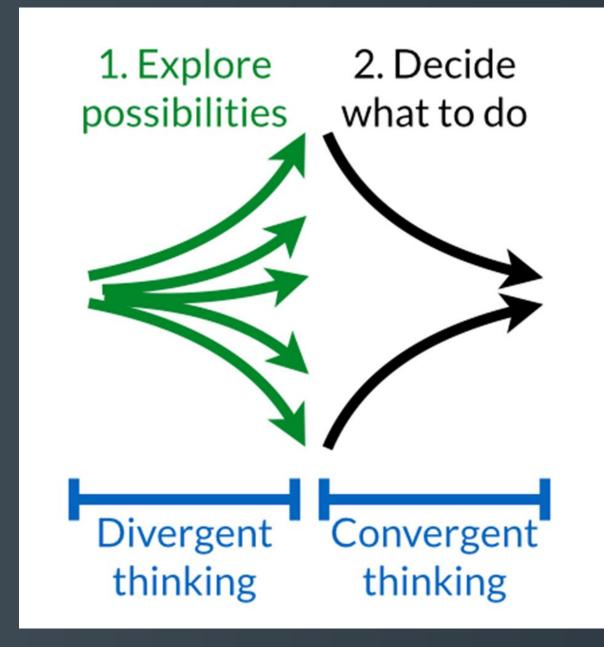


## Setting the pace

# "Creativity"







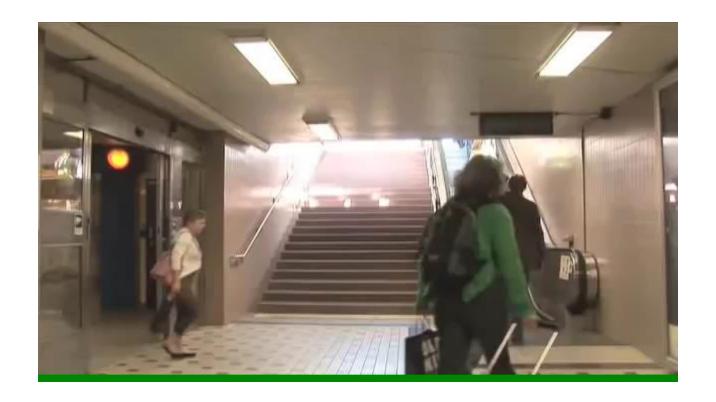
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Visionary thinking (organisational)

consulting

Collective Strategic Dialogue Use and capitalisation of creativity























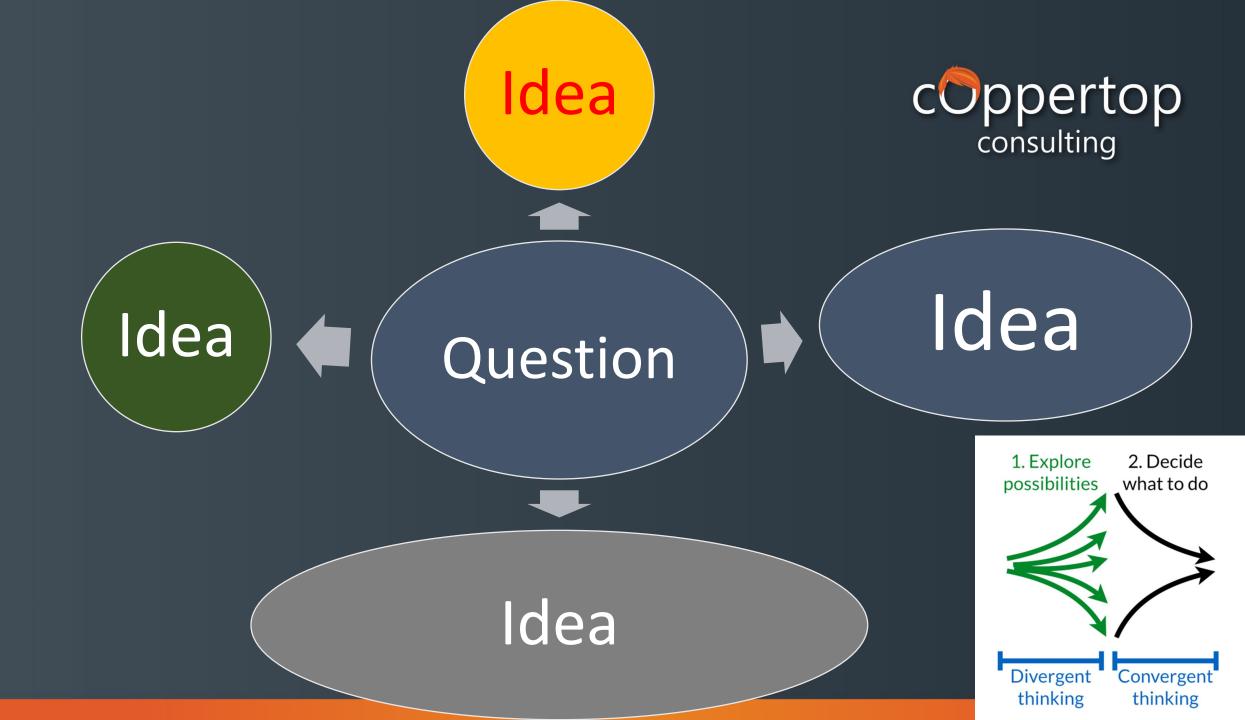


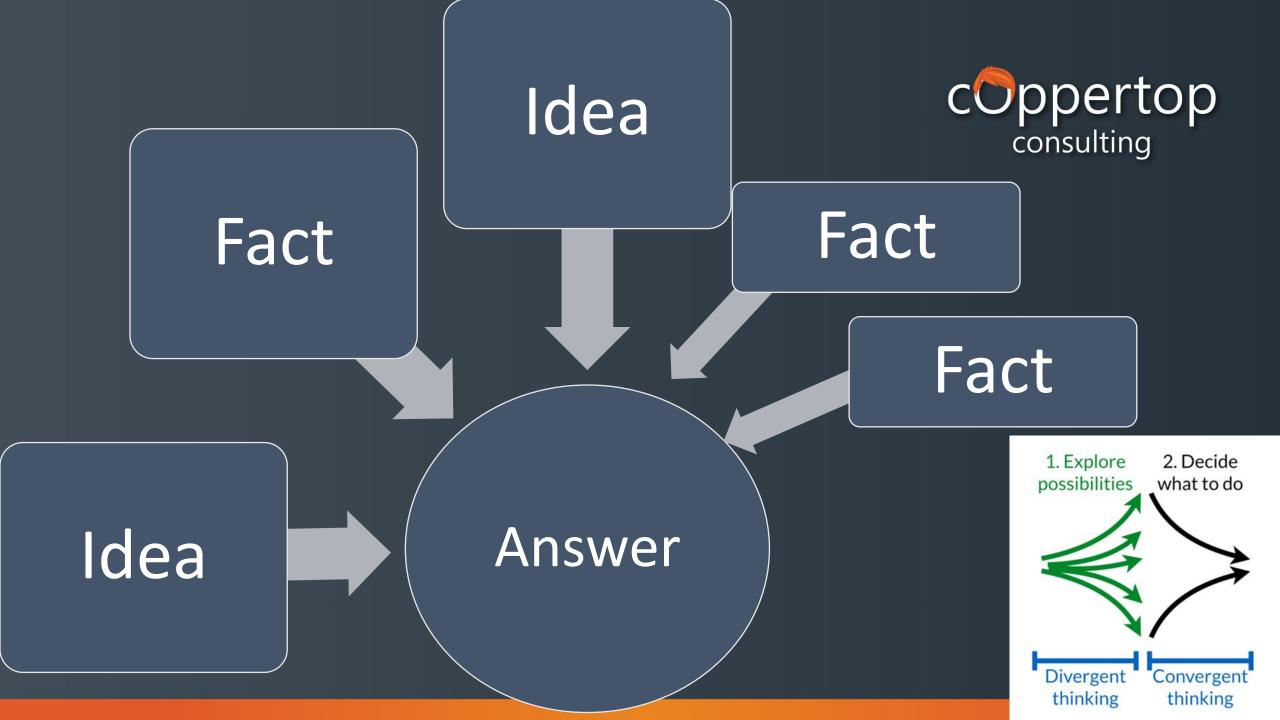












### Nurturing innovation at your school



- Recognising and rewarding innovation in subject groups
- Innovation symposia
  - Ideally clearly linked to strategic drivers
- Events (planning for creativity)

### Visionary thinking (individual)





# "Positioning"





### Top 3 Influential People in the World

Top 3 Richest People in the World

Top 3 Smartest People in the World



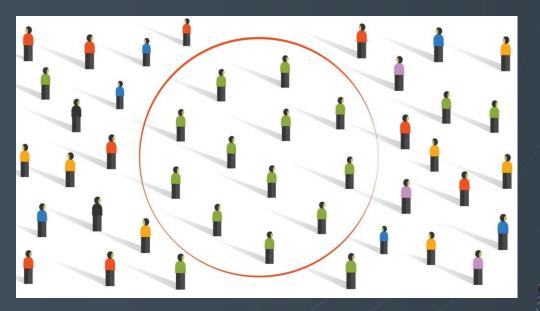
Who influenced you the most in your life?

Who taught you the most valuable lessons in life?

Who, in your life, do you regard as wise?



A LOT OF PROBLEMS IN THE WORLD WOULD DISAPPEAR IF WE TALK TO EACH OTHER INSTEAD OF ABOUT EACH OTHER







Marketing focus



## Unique selling proposition

## We seek value

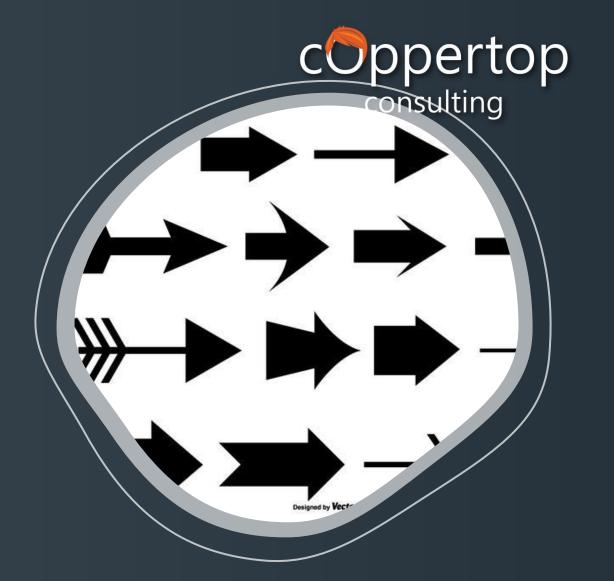
Value = Reward – Cost



ppertop consulting In place Strategic drivers

#### Strategic drivers

 What do I need to achieve my vision?



## "Habits"



## Microbehaviour

Every day, we are busy with many small things that over time, make up the big things

We might think these things are mundane, but they are catalysts

#### Musa Motha



What is the driving force in life? Share your recipe for success.

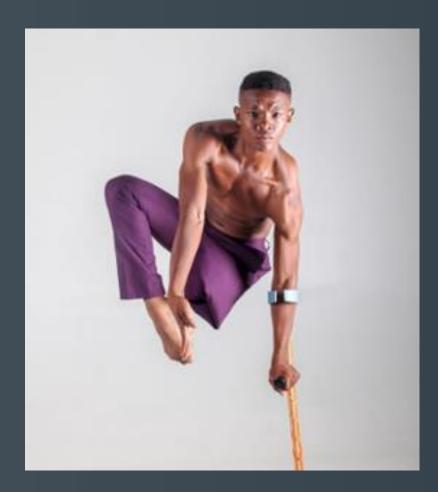
I would say **hunger for personal growth**. It means that almost every day I can do more than yesterday and become a better dancer than I am today.

'Do your best' is easier said than done! What does your daily routine look like?

I usually start my day by getting up at 7:30 am and feeding my dogs. Throughout the day, I have a two- to three-hour workout, which consists of push-ups and weight lifting, followed by a ballet routine. Every dance genre originates from ballet, so I believe it is important to focus on ballet as a basis.

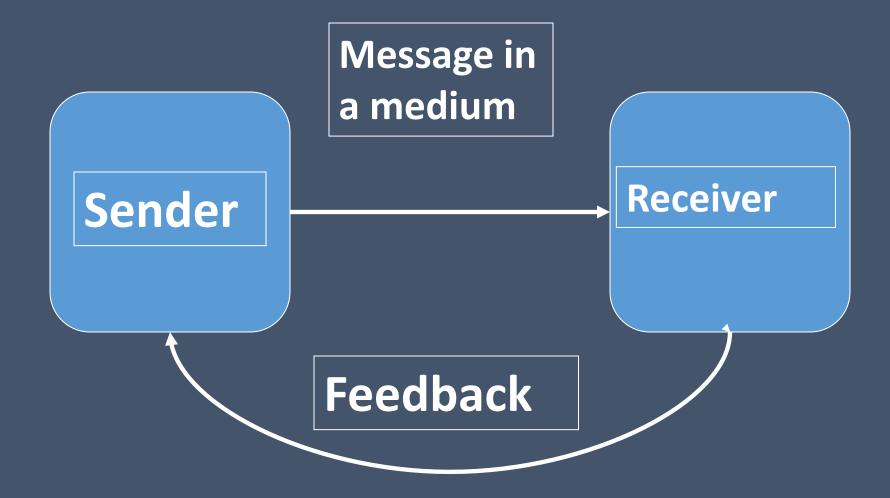
#### Musa Motha





I think my biggest struggle was finding myself within the industry. In a way, I had to compromise on a whole lot of things. For instance, when I started dancing and advanced to the classical or professional level, I had to learn to eliminate one crutch, which was very straining at the beginning. Similarly, adapting to new dance styles is also a never-ending challenge because of how my body works with what it used to. I always succeed, but it takes me more time than it would an ordinary dancer.

## A simple process





What are the major challenges you experience in:

- a) Articulating your school's vision
- b) Aligning staff with your vision

## Continuous, constructive dialogue

- •What needs to stop?
- What needs to continue?
- •What should start?

#### Setting the pace: habits

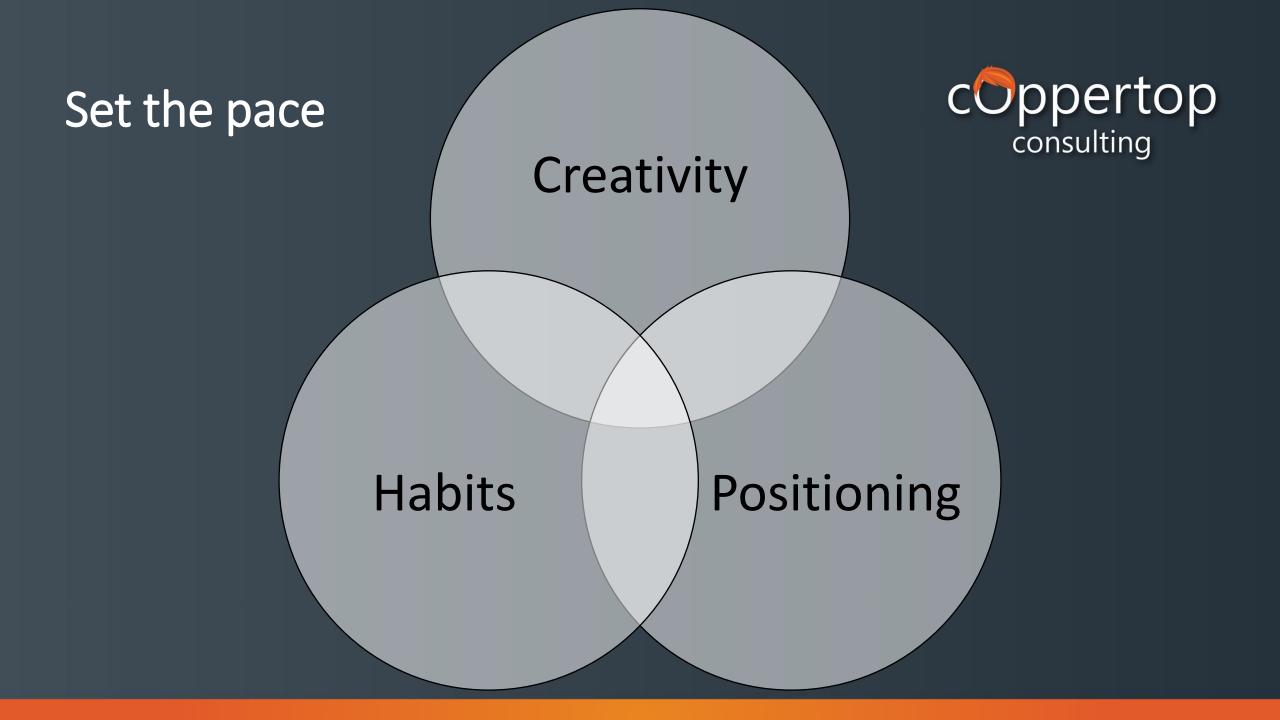


Be proactive

Keep your vision in mind

Prioritise

Synergise



### Ask

Another one?



# Thankyou

